TODAY’S Agenda

- Introduction to Wharton Leadership Ventures
- 2021-22 Venture Fellows
- Overview of Each Venture
- Housekeeping Information
- All information in this session is subject to change
- Informal Q & A
OUR MISSION

To create, offer, and facilitate world-class expeditions and intensives that provide MBA students with highly demanding environments for mutual growth, experiential learning, and leadership development.
LEADERSHIP VENTURES INVOLVE

**LEADERSHIP AND MEMBERSHIP**
Observe leadership or the absence of leadership first-hand

**SELF AND PEER DISCOVERY**
Step out of comfort zone

**CHARACTER DEVELOPMENT**
Exceed personal limitations
LEADERSHIP VENTURES FORMAT

**Intensives**
- 1-2 days
- Within driving distance

**Expeditions**
- 7-9 days
- Across the globe
DEFINING CHARACTERISTICS OF AN EXPEDITION

Experiential Learning:
learn through leading, following, and doing

Feedback:
reflect on your personal and team experience

Decision Making:
make decisions, strategize, and set goals as a leader and member

Uncertainty:
risk failure, conflict, and ambiguity

Immersive:
Participatory involvement for the entire venture (Crew, not passengers)

*NOT a casual leisure trip!*
EXPEDITIONS SPAN THE GLOBE

- Intensives
- Utah Canyoneering
- Andes Mountaineering
- Atacama Desert
- Patagonia
- Navarino
- Small Crew Sailing
- Tall Ship Sailing
# Expedition Partners

<table>
<thead>
<tr>
<th>National Outdoor Leadership School</th>
<th>• Utah Canyoneering</th>
</tr>
</thead>
</table>
| Sea Education Association          | • Small Crew Sailing  
|                                    | • Tall Ships Sailing |
| Vertical                           | • Andes Mountaineering  
|                                    | • Antarctica  
|                                    | • Atacama Desert  
|                                    | • Patagonia |
| United States Marine Corps         | • Quantico Military Simulation |
| NYC Fire Department                | • FDNY Simulation |
Wharton Leadership Venture Expeditions involve considerable risk. Outdoor activities present hazards. Many ventures are isolated expeditions with significant variables that can initiate complex emergency situations without clear or simple solutions. Medical assistance and/or evacuation may be days away. We do not – and cannot – guarantee your safety.

However, we are committed to your physical and emotional well-being. We commit to providing you with timely, accurate information about the activities included in each of our ventures and to meet the highest industry standards for outfitter selection and risk management. You are ultimately responsible for your decisions. We believe that our students are intelligent adults who can make appropriate decisions for themselves.
PHYSICAL FITNESS

You **DO NOT** need to be in top physical shape to **participate**.

It’s more about **attitude**, **mentality**, and **preparation** for the specific venture!

But, **training** will make the experience **a lot more fun**!
Anyone can succeed on a venture, BUT they are hard. Being physically prepared ahead of your venture will make the adventure more enjoyable and allow you focus more fully on leadership development.

**PHYSICAL PREPARATION**

**Venture-specific**

Your VFs and WLV staff can suggest workouts to ensure you are prepped for the physical demands of your specific venture (e.g. biking, carrying a heavy pack, breaking in hiking boots)

**Consistency**

We suggest that you develop a routine prior to your venture. Allow for regular workouts and adequate recovery time.

**Individual**

It is your individual responsibility to prepare physically for the venture you are attending. Consider this your first contribution to the team you will be part of for a week in the wild.
WHO ARE THE VENTURE FELLOWS?

- **Classmates:**
  - 20 second-year students who love the outdoors, adventures, and using teamwork to make the dream work

- **Trained Venture Educators:**
  - Lead the educational content of the Venture; trained in conflict mediation, goal setting, coaching, and group decision making

### BEFORE
- Meet with each participant
- Support logistics (gear, travel, ...)

### DURING
- Facilitate and deliver educational content

### AFTER
- Reflect with the group
# SUMMARY OF WLV EXPEDITIONS

<table>
<thead>
<tr>
<th>Venture</th>
<th>Terrain</th>
<th>Physical Intensity</th>
<th>Camping/Outdoor Living</th>
<th>High Altitude</th>
<th>Weather Exposure</th>
<th>Heavy Load Carrying</th>
<th>Endurance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Atacama</td>
<td>Desert</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Andes Mountaineering</td>
<td>Mountain</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>FDNY</td>
<td>Urban</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Isla Navarino</td>
<td>Mountain</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Patagonia</td>
<td>Mountain</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Quantico</td>
<td>Forest</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Small Crew Sailing</td>
<td>Ocean</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Tall Ships Sailing</td>
<td>Ocean</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Utah</td>
<td>Desert</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
</tbody>
</table>

- **Very Difficult** – High Level of Training Required
- **Difficult** – Moderate Level of Training Required
December 2-3, 2021
Spring Dates: TBD

QUANTICO, USMC
QUANTICO, USMC

Venture Fellow & Basic Information

<table>
<thead>
<tr>
<th>Activity</th>
<th>Difficulty / Rigor:</th>
<th>Risks:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adaptability Training</td>
<td>Moderate difficulty and rigor, but little pre-Venture physical training required.</td>
<td>Bumps and bruises. Insect bites. Common Cold symptoms from swamp exposure.</td>
</tr>
<tr>
<td>Leadership Reaction Course</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tarzan Confidence Course</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Combat Obstacle Course</td>
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<td></td>
</tr>
</tbody>
</table>

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals

Dec. 2 - 3, 2021
Spring TBD
This venture builds upon U.S. Marine Corps programs for developing leadership at its Officer Candidate School (OCS) in Quantico, Virginia.

Connie Jao
Clifford Foreman

Landed Cost:* $600
Group Size: 120*

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals.
FDNY

Fall Date: Nov. 6, 2021
Spring Date: TBD
Activities:
- Extinguishing burning car
- Responding to the scene of a bombing
- Searching for casualties in a smoke-filled room

Difficulty / Rigor:
- Moderate difficulty and rigor. No pre-venture training required.

Risks:
- Normal physical risks, including bumps, bruises, sprains, falls.

Landed Cost:* $600

Group Size: 40

Nov. 6, 2021

Spring TBD
Venture uses real FDNY training facilities on Randall’s Island, NY. Venture focuses on crisis leadership and communication through fire and emergency response simulation.

Venture Fellow & Basic Information

Connie Jao
Clifford Foreman

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals
TALL SHIPS SAILING
NAVIGATION & OCEANOGRAPHIC EXPLORATION
December 30, 2021 – January 7, 2022
TALL SHIP SAILING

Venture Fellow & Basic Information

<table>
<thead>
<tr>
<th>Landed Cost:*</th>
<th>$4,200</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group Size:</td>
<td>21</td>
</tr>
</tbody>
</table>

Dec. 30, 2021 - Jan. 7, 2022
Three teams of seven participants navigating and managing a 134 foot-long Brigantine ship for 8 days in open sea, from St. Croix to San Juan

Vera Barnwell
Winston Wu
Zachary Hickey

Details

<table>
<thead>
<tr>
<th>Activities:</th>
<th>Difficulty / Rigor:</th>
<th>Risks:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Continuous navigation</td>
<td>Pre-trip conditioning: Low to moderate</td>
<td>Sea Sickness</td>
</tr>
<tr>
<td>Critical oceanographic research</td>
<td>Expect moderate physical challenges</td>
<td>Sunburn/Heatstroke</td>
</tr>
<tr>
<td>Sailing</td>
<td>Irregular sleep</td>
<td>Deep Waters</td>
</tr>
<tr>
<td>Ship management, including ship watch</td>
<td>Decision-making under unfamiliar circumstances</td>
<td>Dehydration</td>
</tr>
</tbody>
</table>

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals
Andes Mountaineering
Winter: December 29, 2021 – January 5, 2022
Spring: March 4 – 11, 2022
# ANDES MOUNTAINEERING

## Venture Fellow & Basic Information

| Landed Cost:* | $3,500 |

| Group Size: | 24 |

- **Winter:** Dec. 29, 2021 - Jan. 5, 2022
- **Spring:** March 4 - 11, 2022

Alpine climb of a major peak in the Central Chilean Andes. This venture will provide both physical and mental challenge exercising leadership, teamwork, and self-discipline.

## Details

<table>
<thead>
<tr>
<th>Activities:</th>
<th>Difficulty / Rigor:</th>
<th>Risks:</th>
</tr>
</thead>
</table>
| ▪ Mountaineering  
▪ Glacier travel  
▪ Day hiking | ▪ Pre-Trip Conditioning: High (good physical condition a must)  
▪ During Venture: High (long periods of strenuous activity) | ▪ Altitude sickness  
▪ Frostbite and hypothermia  
▪ Crevasses  
▪ Avalanches |

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals*
SMALL CREW SAILING
TACTICS, NAVIGATION & RACING
March 5 – 12, 2022
SMALL CREW SAILING

Venture Fellow & Basic Information

Landed Cost:* $4,200

Group Size: 20

March 5 - 12, 2022
8-day intense experience in Grenada on a 44-foot modern sailboat learning about sailing, navigation, steering, tactics, and racing in a dynamic, small team environment

Details

<table>
<thead>
<tr>
<th>Activities:</th>
<th>Difficulty / Rigor:</th>
<th>Risks:</th>
</tr>
</thead>
</table>
| ▪ Tactical sailing and racing  
▪ Navigation courses  
▪ Close-quarter community living  
▪ Active teamwork and communication | ▪ Pre-trip conditioning: Low to moderate  
▪ Expect moderate physical challenges  
▪ Prepare to function as a team and develop as a leader | ▪ Sea sickness  
▪ Heat stroke  
▪ Exhaustion  
▪ Sunburn  
▪ Discomfort |

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals
PATAGONIA TREKKING
March 4 – 11, 2022
# Patagonia Trekking

## Venture Fellow & Basic Information

<table>
<thead>
<tr>
<th>Landed Cost:*</th>
<th>$3,800</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group Size:</td>
<td>24</td>
</tr>
</tbody>
</table>

### March 4 - 11, 2022

Week of trekking in Chile’s Patagonia region on one of the world’s most stunning mountain trails – Dientes Circuit

### Activities:
- Backpacking
- Trekking
- Tent camping
- Rafting

### Difficulty / Rigor:
- Conditioning: High
- During Venture: High (10+ hours of hiking with full backpacks on some days)

### Risks:
- Multi-day exposure
- Unexpected weather
- Exhaustion
- Isolated travel
- Hypothermia

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals.
# UTAH CANYONEERING

## Venture Fellows & Basic Information

<table>
<thead>
<tr>
<th>Landed Cost:*</th>
<th>$3,800</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group Size:</td>
<td>12</td>
</tr>
</tbody>
</table>

### March 5-12, 2022
This venture is 7 days of challenging adventures. Backpack through the canyons of the Colorado Plateau in southern Utah developing backcountry skills.

*Yiyi Chen*  
*Tip Myers*

## Details

<table>
<thead>
<tr>
<th>Activities:</th>
<th>Difficulty / Rigor:</th>
<th>Risks:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climbing</td>
<td>HIGH</td>
<td></td>
</tr>
<tr>
<td>Rappelling, rope usage</td>
<td>Full day (8 – 12 hours/day) backpacking in extreme conditions</td>
<td>Isolated Travel (outside help often days away)</td>
</tr>
<tr>
<td>Backpacking</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Compass and Map Navigation</td>
<td></td>
<td>Multi-Day Exposure: Desert, Heat, Cold</td>
</tr>
<tr>
<td>Camping</td>
<td></td>
<td>Hypothermia and Frostbite</td>
</tr>
</tbody>
</table>

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals*
ATACAMA DESERT
HIGH ALTITUDE MULTISPORT
March 4 – 11, 2022
# ATACAMA DESERT

## Venture Fellow & Basic Information

<table>
<thead>
<tr>
<th>Landed Cost:*</th>
<th>$3,800</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group Size:</td>
<td>24</td>
</tr>
</tbody>
</table>

**March 4-11, 2022**

Spend a week in one of the most unique and beautiful landscapes on earth, and challenge yourself and support your teammates through multiple activities, all done at altitude.

## Details

<table>
<thead>
<tr>
<th>Activities:</th>
<th>Difficulty / Rigor:</th>
<th>Risks:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trekking</td>
<td>Pre-trip conditioning: High (good physical condition recommended)</td>
<td>High altitude</td>
</tr>
<tr>
<td>Mountain Biking</td>
<td>During Venture: High</td>
<td>Falling rocks</td>
</tr>
<tr>
<td>Rock Climbing</td>
<td>Participants must pass bike test before landing</td>
<td>Extreme rocks</td>
</tr>
<tr>
<td>Mountaineering</td>
<td></td>
<td>Sunburn/heatstroke</td>
</tr>
<tr>
<td>Navigation</td>
<td></td>
<td>Multi-day exposure</td>
</tr>
</tbody>
</table>

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals
ISLA NAVARINO TREKKING

December 28 - January 5, 2022
# ISLA NAVARINO TREKKING

## Venture Fellow & Basic Information

<table>
<thead>
<tr>
<th>Landed Cost:*</th>
<th>$4,200</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group Size:</td>
<td>36</td>
</tr>
</tbody>
</table>

### Dec 28, 2021 - Jan 5, 2022
A week of trekking in Chile’s southernmost Patagonia region with views of the Cape Horn archipelago.

## Details

<table>
<thead>
<tr>
<th>Activities:</th>
<th>Difficulty / Rigor:</th>
<th>Risks:</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Backpacking</td>
<td>- Highest physical conditioning recommended</td>
<td>- Multi-day exposure</td>
</tr>
<tr>
<td>- Trekking</td>
<td>- During Venture: High</td>
<td>- Unexpected weather</td>
</tr>
<tr>
<td>- Tent camping</td>
<td>- (10+ hours of hiking with full backpacks on some days)</td>
<td>- Exhaustion</td>
</tr>
<tr>
<td>- Water works challenge</td>
<td></td>
<td>- Isolated travel</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Hypothermia</td>
</tr>
</tbody>
</table>

*Prices do not include any personal equipment, spending money, clothing, airfare, or non-expedition land travel or meals.*
VF Coffee Chats
- Weeks of 9/27 & 10/4 @ 12:00 – 1:30pm in MBA Cafe
- More information to come!

Course Match
- **Opens:** Thursday, September 23 at 9:00am ET
- **INTENSIVES Closes:** Thursday, October 7 at 5:00pm ET
  - Payment always due within 48 hours of notification from VF
- **EXPEDITIONS Closes:** Wednesday, October 13 at 5:00pm ET *
- **Results:** Monday, October 18th // OR: Thursday, October 28 **
  - Payment due 10/29 or 11/5, respectively

Waitlist and Add/Drop
- **Opens:** Tuesday, October 26 ***
  - If you are taken off a waitlist you have:
    - 24-hours to accept the seat informally
    - 48-hours to pay your fee to reserve your spot **
  - You can add yourself to a waitlist during Add/Drop

* Will re-open if some Winter expeds. not approved    ** Contingent upon approvals
*** If not all Winter expeds. approved, a rapid Add/Drop will run 10/26-10/28
IMPORTANT DATES FOR SCHOLARSHIPS

1 scholarship seat per Expedition

- The Application for Scholarships via Course Match
  - Same dates as non-scholarship applicants, but a separate “Course” for which you allocate utilities
  - Apply if this is truly your only chance to attend-- because the odds are heavily against you
- Acceptance
  - You will be asked to confirm your acceptance of the scholarship within 5 business days
- Waitlists
  - Will be generated for scholarship seats too

You can also utilize Student Experience Funds to help with costs.
COURSE MATCH REGISTRATION

Registration priority:
• Second-year students (all) - 1500 budget
• First-year students (all) - 1250 budget
• Waitlist will be randomized

Next year - Registration priority:
• Second-year students (who have not been on an expedition) - 1500 budget
• First-year students (all) - 1250 budget
• Second-year students (w/ previous expedition) - 1000 budget
COVID CONSIDERATIONS

1. Penn is currently under RESTRICTED travel guidance
2. COVID-19 Vaccination required for ALL Penn-affiliated travel
3. Onus is on individuals to be aware of Public Health guidance when traveling
4. All Penn-affiliated international travel must be registered in MyTrips
5. Groups may travel domestically or to countries rated CDC Level 1 and Level 2 without a petition
6. Groups required to submit petition for travel to countries rated CDC Level 3 and Level 4
7. All venture participants will be asked to review & sign Assumption of Risk and Release of Liability
8. All venture participants will be asked to review & sign Acknowledgment of Financial Risks During Covid-19
PAYMENT & CANCELLATION

- **Payment:**
  - Visa, MasterCard, or American Express via online payment portal. Missed payment deadlines can result in Venture removal.

- **WLV Sponsored Travel Insurance:**
  - Pre-purchased for you by the university
  - Reimburses 75% of the “Landed Cost” of the venture (the amount paid to WLV directly) and other qualifying costs

- **Cancellation:**
  - Trip insurance refunds 75% of costs FOR ANY REASON
    - Trip “Interruption” and “Delay” coverage varies
  - The Wharton School and the Wharton Leadership Venture Program will only administer refunds according to the schedule in the following slides.
PAYMENT & CANCELLATION TIMELINE (Winter)

- Payment deadline(s)
- 100% refund in event of WLV or Partner cancellation of entire expedition due to pandemic
  **EXCEPT for Tall Ships**
- Personal cancellations subject 75% CFAR agreement

- Depart for Winter Expeditions

<table>
<thead>
<tr>
<th>Oct. 18 - Nov. 5</th>
<th>Oct. 29 - Nov. 14</th>
<th>November 15</th>
<th>~ December 26</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scenario 1: All Expeds Approved - Payment due by 10/29</td>
<td>Scenario 2: Not All Expeds Approved - Students re-allocate preferences - payment due 11/5</td>
<td>100% guaranteed refund <strong>ENDS: Andes, Navarino</strong></td>
<td>75% CFAR for all Chile participants</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Personal cancellations still subject to 75% CFAR agreement</td>
<td></td>
</tr>
</tbody>
</table>
PAYMENT & CANCELLATION TIMELINE (Spring)

- Payment deadline(s)
- 100% refund in event of WLV or Partner cancellation of entire expedition due to pandemic
- Personal cancellations subject 75% CFAR agreement

100% guaranteed refund ENDS: Small Crew
- Participant committed to 25% loss of funds

100% guaranteed refund ENDS: Utah
- Participant committed to 25% loss of funds
- Personal cancellations subject 75% CFAR agreement

100% guaranteed refund ENDS: Andes, Patagonia, Atacama
- Participant committed to 25% loss of funds
- Personal cancellations subject 75% CFAR agreement

Oct. 18 - Nov. 5
- Scenario 1: All Expeds Approved - Payment due by 10/29
- Scenario 2: Not All Expeds Approved - Students re-allocate preferences - payment due 11/5

Oct. 19 - Nov. 28
- 100% guaranteed refund ENDS: Utah
- Participant committed to 25% loss of funds
- Personal cancellations subject 75% CFAR agreement

Nov 29
- 100% guaranteed refund ENDS: Small Crew
- Participant committed to 25% loss of funds

Dec 31
- 100% guaranteed refund ENDS: Utah
- Participant committed to 25% loss of funds
- Personal cancellations subject 75% CFAR agreement

Feb. 1
- Depart for Spring Expeditions

~ March 4
- 100% guaranteed refund ENDS: Andes, Patagonia, Atacama
- Participant committed to 25% loss of funds
- Personal cancellations subject 75% CFAR agreement
ADDITIONAL INFORMATION

- No Academic Conflicts
  - Ventures do not conflict with the academic calendar and are not an acceptable excuse for missing classes or coursework

- Focused Recruiting Period
  - January 6 - 14, 2022; does conflict with Ventures

- Travel Dates
  - Dates as shown do not include travel days to/from Venture

- Costs
  - Prices do not include cost of personal equipment, clothing, airfare, land travel, non-venture meals, or spending money

- Cancelling Ventures
  - We reserve the right to cancel any Venture at any time for any reason or remove participants from any Expedition at any time for any reason
Questions? Ask your Venture Fellows!

Navarino:
- Genevieve Weikert
- Samad Wahid
- Natalia Duarte
- Clark Brown Jr

Small Crew Sailing:
- Andrew Champeau
- Natasha Vaz
- Braxton Lethco
- Julie Maddrey

Andes Mountaineering:
- Cindy Zhao
- Juli Rivera
- Grady Davis

Utah Canyoneering:
- Yiyi Chen
- Tip Myers
- Connie Jao

Tall Ships Sailing:
- Vera Barnwell
- Winston Wu
- Zachary Hickey

Patagonia:
- Kenzie Hume
- Joe Shan

Intensives:
- Clifford Foreman